



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: June 1, 2021

Re: Automotive OEM Proprietary Parts and Labor
Annual Contract #21-07-5600R-RFP

The following proposals were received and opened at 3:00 p.m., Wednesday, May 12, 2021, as advertised and specified in documents concerning **Annual Contract #21-07-5600R-RFP Automotive OEM Proprietary Parts and Labor**. The proposals received are located on pages 2-6.

^a No award.

Recommendation: Beck & Masten Buick GMC Truck
International Trucks of Houston
Longhorn Bus Sales
Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)
Thomas Bus Gulf Coast GP, Inc.
Tommie Vaughn Motors

Funding: M & O Funds

Estimated Expenditure: \$1,350,000.00

Contract Term: July 1, 2021 - June 30, 2022

Renewal: 4 Years

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Line 1 BLUE BIRD CORPORATION - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	<u>58.0%</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>0.0%</u>

Line 2 Blue Bird Corporation - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	1	Hour	<u>\$104.00</u>
<u>International Trucks of Houston</u>	1	Hour	<u>\$160.00</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	<u>\$165.00</u>

Line 3 PRICE for sample purchase - Blue Bird-1990 Conventional Rub Rail #031 0144

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	1	EA	<u>\$73.88</u>

Line 4 Blue Bird Corporaton - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	1	EA	<u>\$258.00</u>

Line 5 Blue Bird Corporation - Price for module flashing at CFISD site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	1	EA	<u>\$333.00</u>

Line 6 Blue Bird Corporation - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	1	EA	<u>\$50.00</u>

Line 7 FORD MOTOR COMPANY - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Tommie Vaughn Motors</u>	<u>15.0%</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>0.0%</u>

Line 8 Ford Motor Company - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Tommie Vaughn Motors</u>	1	Hour	<u>\$104.00</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	<u>\$165.00</u>

Line 9 Ford Motor Company - Hourly rate for BODY SHOP labor

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Tommie Vaughn Motors</u>	1	Hour	<u>\$52.00</u>

Line 10 Ford Motor Company - Discount for BODY SHOP parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Tommie Vaughn Motors</u>	<u>15.0%</u>

Line 11 PRICE for sample purchase - Ford Motor Lamp Assembly for Crown Victoria #XW7Z15A201BB

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Tommie Vaughn Motors</u>	1	EA	<u>\$49.50</u>

Line 12 Ford Motor Company - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Tommie Vaughn Motors</u>	1	EA	<u>\$312.00</u>

Line 13 Ford Motor Company - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Tommie Vaughn Motors</u>	1	EA	<u>\$105.00</u>

Line 14 INTERNATIONAL BUS - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>International Trucks of Houston</u>	<u>0.0%</u>
<u>Longhorn Bus Sales</u>	<u>0.0%</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>0.0%</u>

Line 15 International Bus - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	Hour	<u>\$160.00</u>
<u>Longhorn Bus Sales</u>	1	Hour	<u>\$160.00</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	<u>\$165.00</u>

Line 16 PRICE for sample purchase of tilt hood for 2005 bus

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>International Trucks of Houston</u>	1	EA	<u>\$2,491.40</u>
<u>Longhorn Bus Sales</u>	1	EA	<u>\$2,491.40</u>

Line 17 International Bus - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	EA	<u>\$300.00</u>
<u>Longhorn Bus Sales</u>	1	EA	<u>\$350.00</u>

Line 18 International Bus - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	EA	<u>\$15.00</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	<u>\$35.00</u>

Line 19 INTERNATIONAL TRUCK - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>International Trucks of Houston</u>	<u>0.0%</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>0.0%</u>

Line 20 International Truck - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	Hour	<u>\$160.00</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	<u>\$165.00</u>

Line 21 International Truck - Hourly rate for BODY SHOP labor

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	Hour	<u>\$90.00</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	<u>\$165.00</u>

Line 22 International Truck - Discount for BODY SHOP parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>International Trucks of Houston</u>	<u>0.0%</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>0.0%</u>

Line 23 PRICE for sample purchase - International I.C.P. Sensor #1875784C93

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>International Trucks of Houston</u>	1	EA	<u>\$221.23</u>
<u>Longhorn Bus Sales</u>	1	EA	<u>\$221.23</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	<u>\$494.00</u>

Line 24 International Truck - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	EA	<u>\$300.00</u>

Line 25 International Truck - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	EA	<u>\$15.00</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	<u>\$35.00</u>

^a Line 26 THERMO KING - Discount for OEM Parts

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT OFF</u>
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^a Line 27 Thermo King - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
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^a Line 28 PRICE for sample purchase -Thermo King Thermostat for Fule Stop Solenid #42-0100

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
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^a Line 29 Thermo King - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
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^a Line 30 Thermo King - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
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Line 31 THOMAS BUS - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>0.0%</u>

Line 32 Thomas Bus - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	Hour	<u>\$160.00</u> ^{5% misc. charge}
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	<u>\$165.00</u>

Line 33 Thomas Bus - Hourly rate for BODY SHOP labor

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	Hour	<u>\$90.00</u> ^{5% misc. charge}
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	<u>\$165.00</u>

Line 34 Thomas Bus - Discount for BODY SHOP parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>International Trucks of Houston</u>	<u>0.0%</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>0.0%</u>

Line 35 PRICE for sample purchase - Thomas Bus 1994 Conventional Door Value Front Section #6400-2863

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	<u>\$217.12</u>

Line 36 Thomas Bus - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	<u>\$660.00</u>

Line 37 Thomas Bus - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	<u>\$35.00</u>

Line 38 GENERAL MOTORS - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Beck & Masten Buick GMC Truck</u>	<u>15.0%</u> (Cost plus 15%)
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>0.0%</u>

Line 39 General Motors - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	Hour	\$110.00
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	\$165.00

^a **Line 40 General Motors - Hourly rate for BODY SHOP labor**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
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Line 41 General Motor - Discount for BODY SHOP parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Beck & Masten Buick GMC Truck</u>	15.0%

Line 42 PRICE for sample purchase - General Motors Headlight Assembly #84388593

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	EA	\$758.98

Line 43 General Motors - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	EA	\$1.00 (Cost plus 15%)

Line 44 General Motors - Price for module flashing at CFISD site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	EA	\$1.00 (Cost plus 15%)

Line 45 PRICE for sample purchase - General Motors Socket Assembly #16530144

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	EA	\$101.90 (Cost plus 15%)

^a **Line 46 General Motors - Additional charges**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
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Line 47 GENERAL MOTORS MEDIUM DUTY - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Beck & Masten Buick GMC Truck</u>	1.0% (Cost plus 15%)
<u>Longhorn Bus Sales</u>	0.0%
<u>Thomas Bus Gulf Coast GP, Inc.</u>	0.0%

Line 48 General Motors Medium Duty - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	Hour	\$110.00
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	\$165.00

Line 49 General Motors Medium Duty - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	EA	\$1.00 (Cost plus 15%)

Line 50 General Motors Medium Duty - Price for module flashing at CFISD site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	EA	\$1.00 (Cost plus 15%)

Line 51 PRICE for sample purchase - General Motors Medium Duty Brake Pad 03-09 #19206117

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	EA	\$195.05 (Cost plus 15%)

Line 52 PRICE for sample purchase - General Motors Medium Duty Door Handle #20830535

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	EA	\$50.19 (Cost plus 15%)

Line 53 PRICE for sample purchase - General Motors Medium Duty Socket Assembly #16530144

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Beck & Masten Buick GMC Truck</u>	1	EA	\$101.90 (Cost plus 15%)

Line 54 General Motors Medium Duty - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	\$35.00

Line 55 CUMMINS - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>International Trucks of Houston</u>	0.0%
<u>Longhorn Bus Sales</u>	0.0%
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	0.0%
<u>Thomas Bus Gulf Coast GP, Inc.</u>	0.0%

Line 56 PRICE for sample purchase - Cummins Belt Tensioner #6270678

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	1	EA	\$108.77
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	\$110.77
<u>International Trucks of Houston</u>	1	EA	\$115.76
<u>Longhorn Bus Sales</u>	1	EA	\$115.76

Line 57 Cummins - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	1	Hour	\$104.00
<u>International Trucks of Houston</u>	1	Hour	\$160.00
<u>Longhorn Bus Sales</u>	1	Hour	\$160.00
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	\$165.00

Line 58 Cummins - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>International Trucks of Houston</u>	1	EA	\$15.00
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	\$35.00
<u>Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)</u>	1	EA	\$50.00